

**INDIAN INSTITUTE OF FOREIGN TRADE  
DEEMED UNIVERSITY  
(Under Department of Commerce, Govt. of India)**

1. PLEASE READ THE FULL ADVERTISEMENT, INCLUDING GENERAL INSTRUCTIONS. APPLY AS PER PROFORMA GIVEN.
2. THOSE WHO HAVE ALREADY APPLIED IN RESPONSE TO INSTITUTE'S AD OF MARCH 2008 NEED NOT APPLY AGAIN. THEIR APPLICATIONS WILL BE CONSIDERED BY THE INSTITUTE ALONG WITH OTHER APPLICATIONS RECEIVED IN RESPONSE TO THIS ADVERTISEMENT.
3. THE APPLICANT MUST ENSURE THAT HE/SHE FULFILLS THE ELIGIBILITY CONDITIONS FOR THE POST.
4. MERE FULFILLING THE CONDITIONS DOES NOT GUARANTEE THAT THE APPLICANT WILL BE SHORTLISTED FOR INTERVIEW.
5. IN CASE THE SCRUTINY COMMITTEE RECOMMENDS TO RESTRICT THE NUMBER OF CANDIDATES TO BE CALLED FOR INTERVIEW BY APPLYING ANY OTHER BENCHMARK IN ADDITION TO THE REQUIRED ESSENTIAL AND DESIRABLE QUALIFICATIONS, THE SAME WILL BE FOLLOWED FOR CALLING APPLICANTS FOR INTERVIEW.

IIFT is a premier institution of education, training and research in the area of International Business set up by Govt. of India. Besides Research and Executive Development Programmes, IIFT conducts full-time and part-time MBA (International Business) as well as Executive Masters in International Business both on campus and through the VSAT mode. For its Delhi/Kolkata Campuses, the Institute invites applications for faculty positions at the level of Professor, Associate Professor and Assistant Professor in the following areas. The pay scales are at IIM levels.

<ul style="list-style-type: none"><li>• Economics</li><li>• Marketing Management</li><li>• Finance</li><li>• Operations Research/ Supply Chain Management</li><li>• Information Technology</li></ul>	<ul style="list-style-type: none"><li>• International Trade Operations &amp; Logistics</li><li>• Quantitative Techniques/Business Research Methods</li><li>• Organization Behaviour/ Human Relations/ Business Communications</li></ul>
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## **QUALIFICATIONS AND EXPERIENCE**

### **1. PROFESSOR (Rs.18400-500-22400 – total emoluments at the minimum of the scale : Rs.49,992)**

**Essential Qualifications:** An eminent scholar with published work of high quality, actively engaged in research, with 10 years of experience in post-graduate teaching and/or experience in research at the University/National Level institutions, including experience of guiding research at doctoral level and/or corporate and industrial experience at appropriate

***OR***

An outstanding scholar with established reputation who has made significant contribution to knowledge.

In exceptional cases, the teachers with 15 years of UG teaching/research experience could also be considered.

**Desirable:** Ph.D. with first class or equivalent (in terms of Grades etc.) at the preceding degree in the appropriate branch with a very good academic record throughout and 10 years' teaching/research/corporate or industrial experience of which at least 5 years should be at the level of Associate Professor.

### **2. ASSOCIATE PROFESSOR (Rs.16400-450-20000 – total emoluments at the minimum of the scale : Rs.44,642)**

**Essential Qualifications:** Good academic record with a Doctoral Degree or equivalent published work. Candidate, in addition shall also possess at least 55% marks or an equivalent grade of B in the 7 point scale with letter grades O, A, B, C, D, E & F at the Master's Degree level.

Eight years' experience of teaching and/or research including upto 3 years for research degrees and/or corporate and industrial experience at appropriate level and has made some mark in the areas of scholarship as evidenced by quality of publications, contribution to educational innovation, design of new courses and curricula.

**Desirable:** Ph.D. with first class or equivalent (in terms of Grades etc.) at the preceding degree in the appropriate branch with a very good academic record throughout and 8 years' teaching/research/corporate or industrial experience of which 3 years should be at the level of Assistant Professor.

### **3. ASSISTANT PROFESSOR (Rs.12000-18300 – Total emoluments at the minimum of the scale : Rs.32,960)**

**Essential:** Good academic record with at least 55% marks or an equivalent grade of B in the 7 point scale with latter grades O, A, B, C, D, E and F at Master's degree level in the relevant subject from an Indian university or an equivalent degree from a foreign university.

Candidates besides fulfilling the above qualifications should have cleared the eligibility test for lecturers conducted by UGC, CSIR or similar test accredited by the UGC.

**(Candidates having Ph.D. Degree in the concerned subject are exempted from NET)**

**Desirable:** Ph.D. with first class or equivalent (in terms of Grades etc.) at the preceding degree in the appropriate branch with a very good academic record throughout and three years' teaching/research/corporate or industrial experience

Applications in the prescribed proforma (given below) should reach Dr. L.D. Mago, Registrar, Indian Institute of Foreign Trade, B-21, Qutab Institutional Area, New Delhi 110016 (email: [ldmago@iift.ac.in](mailto:ldmago@iift.ac.in)) latest by 20.6.2008.

**Please send separate applications for different subject areas.**

**Please indicate the choice of campus DELHI / KOLKATA, if any.**

### APPLICATION PROFORMA

**POST APPLIED FOR** \_\_\_\_\_

**SUBJECT AREA** \_\_\_\_\_

**CHOICE OF CAMPUS : DELHI / KOLKATA (IF ANY)**

1. Name
2. Date of Birth
3. Address for communication
4. Permanent Address
5. Telephone No./Mobile No.
6. Email
7. Educational Qualification (including Marks/Percentage of marks obtained, Board/University, year of passing)
8. NET (year of qualifying)
9. Ph.D. (year of submission of thesis and year of award of degree)
10. Experience

**i) Research**

Name of the Organisation	At the level of	From	To

Contd.

**ii) Teaching**

Name of the Organisation	At the level of	From	To

**iii) Corporate/Industrial Sector, if any**

Name of the Organisation	At the level of	From	To

11. a) Present employer \_\_\_\_\_  
b) Present Designation \_\_\_\_\_  
c) Basic pay with scale of pay \_\_\_\_\_  
d) Total Emoluments \_\_\_\_\_
12. Any other information which you think that the Board should keep into consideration

**GENERAL:**

1. Opportunities for career progression exist as the Institute is constantly growing.
2. The appointment will be initially on three years' contract. The contract appointment is likely to be regularized depending upon performance on completion of 3 years' period or even prior to that.
3. Allowances as admissible to Central Government employees
4. Reimbursement of medical expenses @ Rs.9000 p.a. plus hospitalization as per rules
5. Those working in Govt./Semi-Govt., PSUs etc. should send their applications through proper channel
6. Consultancy is permitted as per the Institute's rules.
7. The Institute reserves the right not to fill up any or all the posts.